

# Local Market Update for March 2026

A Research Tool Provided by Longleaf Pine REALTORS®



## Robeson County

### Single Family - Existing

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	36	39	+ 8.3%	116	101	- 12.9%
Pending Sales	32	28	- 12.5%	69	76	+ 10.1%
Closed Sales	20	29	+ 45.0%	56	67	+ 19.6%
Days on Market Until Sale	54	65	+ 20.4%	54	78	+ 44.4%
Median Sales Price*	\$167,500	<b>\$215,000</b>	+ 28.4%	\$193,500	<b>\$210,000</b>	+ 8.5%
Average Sales Price*	\$179,850	<b>\$213,032</b>	+ 18.4%	\$203,763	<b>\$209,118</b>	+ 2.6%
Percent of List Price Received*	95.0%	<b>94.6%</b>	- 0.4%	96.4%	<b>96.3%</b>	- 0.1%

### Single Family - New Construction

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	20	1	- 95.0%	39	15	- 61.5%
Pending Sales	12	10	- 16.7%	33	24	- 27.3%
Closed Sales	10	4	- 60.0%	23	15	- 34.8%
Days on Market Until Sale	135	151	+ 11.9%	104	95	- 8.7%
Median Sales Price*	\$269,999	<b>\$269,999</b>	0.0%	\$269,000	<b>\$279,900</b>	+ 4.1%
Average Sales Price*	\$266,140	<b>\$295,250</b>	+ 10.9%	\$265,576	<b>\$302,573</b>	+ 13.9%
Percent of List Price Received*	100.0%	<b>99.7%</b>	- 0.3%	99.9%	<b>99.8%</b>	- 0.1%

### Townhouse/Condo

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	3	4	+ 33.3%	4	5	+ 25.0%
Pending Sales	3	1	- 66.7%	3	2	- 33.3%
Closed Sales	0	1	--	1	3	+ 200.0%
Days on Market Until Sale	--	62	--	23	30	+ 30.4%
Median Sales Price*	--	<b>\$223,000</b>	--	\$170,000	<b>\$175,000</b>	+ 2.9%
Average Sales Price*	--	<b>\$223,000</b>	--	\$170,000	<b>\$190,833</b>	+ 12.3%
Percent of List Price Received*	--	<b>93.7%</b>	--	97.1%	<b>94.5%</b>	- 2.7%

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price by Property Type

Rolling 12-Month Calculation

