

# Local Market Update for October 2025

A Research Tool Provided by Longleaf Pine REALTORS®



## Hoke County

### Single Family - Existing

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	63	53	- 15.9%	651	653	+ 0.3%
Pending Sales	45	42	- 6.7%	529	510	- 3.6%
Closed Sales	50	38	- 24.0%	522	484	- 7.3%
Days on Market Until Sale	26	37	+ 42.3%	21	34	+ 61.9%
Median Sales Price*	\$273,750	\$279,900	+ 2.2%	\$280,000	\$285,000	+ 1.8%
Average Sales Price*	\$276,298	\$286,341	+ 3.6%	\$289,675	\$294,270	+ 1.6%
Percent of List Price Received*	99.0%	98.9%	- 0.1%	99.2%	99.0%	- 0.2%

### Single Family - New Construction

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	51	50	- 2.0%	584	519	- 11.1%
Pending Sales	33	31	- 6.1%	413	424	+ 2.7%
Closed Sales	32	33	+ 3.1%	395	403	+ 2.0%
Days on Market Until Sale	74	90	+ 21.6%	91	102	+ 12.1%
Median Sales Price*	\$316,700	\$335,500	+ 5.9%	\$319,900	\$334,975	+ 4.7%
Average Sales Price*	\$312,656	\$338,887	+ 8.4%	\$325,360	\$339,930	+ 4.5%
Percent of List Price Received*	99.9%	100.0%	+ 0.1%	99.8%	99.9%	+ 0.1%

### Townhouse/Condo

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	0	0	--	0	1	--
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Days on Market Until Sale	--	--	--	--	--	--
Median Sales Price*	--	--	--	--	--	--
Average Sales Price*	--	--	--	--	--	--
Percent of List Price Received*	--	--	--	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price by Property Type

Rolling 12-Month Calculation

