

Local Market Update for September 2025

A Research Tool Provided by Longleaf Pine REALTORS®



Hoke County

Single Family - Existing

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	55	59	+ 7.3%	588	600	+ 2.0%
Pending Sales	46	48	+ 4.3%	484	470	- 2.9%
Closed Sales	48	34	- 29.2%	472	441	- 6.6%
Days on Market Until Sale	21	27	+ 28.6%	20	34	+ 70.0%
Median Sales Price*	\$268,500	\$282,500	+ 5.2%	\$281,500	\$285,000	+ 1.2%
Average Sales Price*	\$282,760	\$285,213	+ 0.9%	\$291,092	\$295,293	+ 1.4%
Percent of List Price Received*	99.6%	99.5%	- 0.1%	99.3%	99.1%	- 0.2%

Single Family - New Construction

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	56	39	- 30.4%	533	469	- 12.0%
Pending Sales	28	41	+ 46.4%	380	395	+ 3.9%
Closed Sales	36	23	- 36.1%	363	368	+ 1.4%
Days on Market Until Sale	97	129	+ 33.0%	92	103	+ 12.0%
Median Sales Price*	\$320,778	\$349,900	+ 9.1%	\$320,400	\$334,900	+ 4.5%
Average Sales Price*	\$326,708	\$349,093	+ 6.9%	\$326,480	\$339,830	+ 4.1%
Percent of List Price Received*	99.9%	99.9%	0.0%	99.8%	99.9%	+ 0.1%

Townhouse/Condo

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	0	0	--	0	1	--
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Days on Market Until Sale	--	--	--	--	--	--
Median Sales Price*	--	--	--	--	--	--
Average Sales Price*	--	--	--	--	--	--
Percent of List Price Received*	--	--	--	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation

