

Local Market Update for September 2026

A Research Tool Provided by Lingleaf Pine REALTORS®



Hoke County

Single Family - Existing

	September			Year to Date		
Key Metrics	2025	2026	Percent Change	Thru 9-2025	Thru 9-2026	Percent Change
New Listings	60	52	- 13.3%	601	568	- 5.5%
Pending Sales	46	43	- 6.5%	468	412	- 12.0%
Closed Sales	40	42	+ 5.0%	448	388	- 13.4%
Days on Market Until Sale	27	52	+ 92.6%	34	33	- 2.9%
Median Sales Price*	\$277,500	\$299,700	+ 8.0%	\$285,000	\$295,000	+ 3.5%
Average Sales Price*	\$279,079	\$304,295	+ 9.0%	\$294,316	\$297,402	+ 1.0%
Percent of List Price Received*	99.3%	98.7%	- 0.6%	99.0%	99.2%	+ 0.2%

Single Family - New Construction

	September			Year to Date		
Key Metrics	2025	2026	Percent Change	Thru 9-2025	Thru 9-2026	Percent Change
New Listings	39	24	- 38.5%	469	377	- 19.6%
Pending Sales	39	34	- 12.8%	389	356	- 8.5%
Closed Sales	24	21	- 12.5%	371	353	- 4.9%
Days on Market Until Sale	130	97	- 25.4%	103	95	- 7.8%
Median Sales Price*	\$349,900	\$349,999	+ 0.0%	\$334,900	\$344,995	+ 3.0%
Average Sales Price*	\$349,756	\$347,379	- 0.7%	\$339,996	\$343,221	+ 0.9%
Percent of List Price Received*	99.7%	100.2%	+ 0.5%	99.9%	99.9%	0.0%

Townhouse/Condo

	September			Year to Date		
Key Metrics	2025	2026	Percent Change	Thru 9-2025	Thru 9-2026	Percent Change
New Listings	0	0	--	1	2	+ 100.0%
Pending Sales	0	0	--	0	3	--
Closed Sales	0	0	--	0	3	--
Days on Market Until Sale	--	--	--	--	39	--
Median Sales Price*	--	--	--	--	\$195,000	--
Average Sales Price*	--	--	--	--	\$188,300	--
Percent of List Price Received*	--	--	--	--	98.8%	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation

