

Local Market Update for December 2025

A Research Tool Provided by Longleaf Pine REALTORS®



Hoke County

Single Family - Existing

	December			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	36	40	+ 11.1%	732	736	+ 0.5%
Pending Sales	34	31	- 8.8%	598	580	- 3.0%
Closed Sales	43	52	+ 20.9%	602	582	- 3.3%
Days on Market Until Sale	29	43	+ 48.3%	22	35	+ 59.1%
Median Sales Price*	\$265,000	\$290,000	+ 9.4%	\$280,000	\$285,000	+ 1.8%
Average Sales Price*	\$273,741	\$295,060	+ 7.8%	\$287,650	\$296,100	+ 2.9%
Percent of List Price Received*	98.4%	98.6%	+ 0.2%	99.1%	98.9%	- 0.2%

Single Family - New Construction

	December			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	45	33	- 26.7%	668	601	- 10.0%
Pending Sales	37	47	+ 27.0%	491	509	+ 3.7%
Closed Sales	52	50	- 3.8%	479	492	+ 2.7%
Days on Market Until Sale	126	85	- 32.5%	95	100	+ 5.3%
Median Sales Price*	\$323,600	\$346,100	+ 7.0%	\$320,400	\$339,900	+ 6.1%
Average Sales Price*	\$327,240	\$344,979	+ 5.4%	\$325,729	\$341,315	+ 4.8%
Percent of List Price Received*	100.0%	100.0%	0.0%	99.8%	100.0%	+ 0.2%

Townhouse/Condo

	December			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	0	0	--	0	2	--
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Days on Market Until Sale	--	--	--	--	--	--
Median Sales Price*	--	--	--	--	--	--
Average Sales Price*	--	--	--	--	--	--
Percent of List Price Received*	--	--	--	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation

