

Local Market Update for November 2025

A Research Tool Provided by Longleaf Pine REALTORS®



Hoke County

Single Family - Existing

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	45	42	- 6.7%	696	696	0.0%
Pending Sales	35	41	+ 17.1%	564	551	- 2.3%
Closed Sales	37	38	+ 2.7%	559	526	- 5.9%
Days on Market Until Sale	24	44	+ 83.3%	21	35	+ 66.7%
Median Sales Price*	\$284,000	\$292,250	+ 2.9%	\$280,000	\$285,000	+ 1.8%
Average Sales Price*	\$275,245	\$324,329	+ 17.8%	\$288,720	\$296,184	+ 2.6%
Percent of List Price Received*	97.7%	98.7%	+ 1.0%	99.1%	99.0%	- 0.1%

Single Family - New Construction

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	39	49	+ 25.6%	623	568	- 8.8%
Pending Sales	41	41	0.0%	454	463	+ 2.0%
Closed Sales	32	38	+ 18.8%	427	441	+ 3.3%
Days on Market Until Sale	104	94	- 9.6%	92	102	+ 10.9%
Median Sales Price*	\$321,746	\$343,450	+ 6.7%	\$319,900	\$336,550	+ 5.2%
Average Sales Price*	\$327,838	\$351,244	+ 7.1%	\$325,545	\$340,907	+ 4.7%
Percent of List Price Received*	100.0%	100.7%	+ 0.7%	99.8%	100.0%	+ 0.2%

Townhouse/Condo

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	0	1	--	0	2	--
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Days on Market Until Sale	--	--	--	--	--	--
Median Sales Price*	--	--	--	--	--	--
Average Sales Price*	--	--	--	--	--	--
Percent of List Price Received*	--	--	--	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation

