

Local Market Update for November 2025

A Research Tool Provided by Longleaf Pine REALTORS®



Hoke County

Single Family - Existing

| | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change |
| New Listings | 45 | 42 | - 6.7% | 696 | 696 | 0.0% |
| Pending Sales | 35 | 41 | + 17.1% | 564 | 551 | - 2.3% |
| Closed Sales | 37 | 38 | + 2.7% | 559 | 526 | - 5.9% |
| Days on Market Until Sale | 24 | 44 | + 83.3% | 21 | 35 | + 66.7% |
| Median Sales Price* | \$284,000 | \$292,250 | + 2.9% | \$280,000 | \$285,000 | + 1.8% |
| Average Sales Price* | \$275,245 | \$324,329 | + 17.8% | \$288,720 | \$296,184 | + 2.6% |
| Percent of List Price Received* | 97.7% | 98.7% | + 1.0% | 99.1% | 99.0% | - 0.1% |

Single Family - New Construction

| | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change |
| New Listings | 39 | 49 | + 25.6% | 623 | 568 | - 8.8% |
| Pending Sales | 41 | 41 | 0.0% | 454 | 463 | + 2.0% |
| Closed Sales | 32 | 38 | + 18.8% | 427 | 441 | + 3.3% |
| Days on Market Until Sale | 104 | 94 | - 9.6% | 92 | 102 | + 10.9% |
| Median Sales Price* | \$321,746 | \$343,450 | + 6.7% | \$319,900 | \$336,550 | + 5.2% |
| Average Sales Price* | \$327,838 | \$351,244 | + 7.1% | \$325,545 | \$340,907 | + 4.7% |
| Percent of List Price Received* | 100.0% | 100.7% | + 0.7% | 99.8% | 100.0% | + 0.2% |

Townhouse/Condo

| | November | | | Year to Date | | |
|---------------------------------|----------|------|----------------|--------------|--------------|----------------|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change |
| New Listings | 0 | 1 | -- | 0 | 2 | -- |
| Pending Sales | 0 | 0 | -- | 0 | 0 | -- |
| Closed Sales | 0 | 0 | -- | 0 | 0 | -- |
| Days on Market Until Sale | -- | -- | -- | -- | -- | -- |
| Median Sales Price* | -- | -- | -- | -- | -- | -- |
| Average Sales Price* | -- | -- | -- | -- | -- | -- |
| Percent of List Price Received* | -- | -- | -- | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation

