

# Local Market Update for March 2026

A Research Tool Provided by Longleaf Pine REALTORS®



## Hoke County

### Single Family - Existing

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	57	64	+ 12.3%	177	170	- 4.0%
Pending Sales	63	44	- 30.2%	155	128	- 17.4%
Closed Sales	43	44	+ 2.3%	118	107	- 9.3%
Days on Market Until Sale	44	34	- 22.7%	42	33	- 21.4%
Median Sales Price*	\$287,000	\$279,750	- 2.5%	\$276,750	\$277,000	+ 0.1%
Average Sales Price*	\$293,342	\$278,414	- 5.1%	\$282,890	\$282,920	+ 0.0%
Percent of List Price Received*	97.9%	98.7%	+ 0.8%	98.9%	99.1%	+ 0.2%

### Single Family - New Construction

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	50	73	+ 46.0%	171	165	- 3.5%
Pending Sales	53	51	- 3.8%	141	161	+ 14.2%
Closed Sales	49	44	- 10.2%	110	140	+ 27.3%
Days on Market Until Sale	91	112	+ 23.1%	106	98	- 7.5%
Median Sales Price*	\$329,900	\$349,500	+ 5.9%	\$325,865	\$344,900	+ 5.8%
Average Sales Price*	\$334,857	\$344,184	+ 2.8%	\$332,951	\$340,663	+ 2.3%
Percent of List Price Received*	100.1%	99.8%	- 0.3%	99.9%	99.9%	0.0%

### Townhouse/Condo

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	0	1	--	1	1	0.0%
Pending Sales	0	1	--	0	2	--
Closed Sales	0	1	--	0	1	--
Days on Market Until Sale	--	79	--	--	79	--
Median Sales Price*	--	\$149,900	--	--	\$149,900	--
Average Sales Price*	--	\$149,900	--	--	\$149,900	--
Percent of List Price Received*	--	100.0%	--	--	100.0%	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price by Property Type

Rolling 12-Month Calculation

