

Local Market Update for July 2026

A Research Tool Provided by Lingleaf Pine REALTORS®



Hoke County

Single Family - Existing

	July			Year to Date		
Key Metrics	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	64	65	+ 1.6%	484	464	- 4.1%
Pending Sales	53	53	0.0%	375	328	- 12.5%
Closed Sales	66	63	- 4.5%	354	297	- 16.1%
Days on Market Until Sale	35	30	- 14.3%	34	31	- 8.8%
Median Sales Price*	\$297,450	\$315,000	+ 5.9%	\$285,000	\$292,500	+ 2.6%
Average Sales Price*	\$299,673	\$320,260	+ 6.9%	\$294,012	\$298,809	+ 1.6%
Percent of List Price Received*	99.0%	99.1%	+ 0.1%	99.1%	99.3%	+ 0.2%

Single Family - New Construction

	July			Year to Date		
Key Metrics	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	65	46	- 29.2%	382	307	- 19.6%
Pending Sales	37	22	- 40.5%	320	294	- 8.1%
Closed Sales	40	37	- 7.5%	307	302	- 1.6%
Days on Market Until Sale	83	96	+ 15.7%	99	97	- 2.0%
Median Sales Price*	\$343,050	\$337,997	- 1.5%	\$332,100	\$344,900	+ 3.9%
Average Sales Price*	\$335,669	\$346,029	+ 3.1%	\$338,180	\$342,659	+ 1.3%
Percent of List Price Received*	99.7%	99.9%	+ 0.2%	99.9%	99.9%	0.0%

Townhouse/Condo

	July			Year to Date		
Key Metrics	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	0	0	--	1	2	+ 100.0%
Pending Sales	0	0	--	0	3	--
Closed Sales	0	1	--	0	3	--
Days on Market Until Sale	--	34	--	--	39	--
Median Sales Price*	--	\$220,000	--	--	\$195,000	--
Average Sales Price*	--	\$220,000	--	--	\$188,300	--
Percent of List Price Received*	--	96.5%	--	--	98.8%	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation

