

Local Market Update for August 2026

A Research Tool Provided by Lingleaf Pine REALTORS®



Hoke County

Single Family - Existing

	August			Year to Date		
Key Metrics	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	57	52	- 8.8%	541	516	- 4.6%
Pending Sales	47	45	- 4.3%	422	372	- 11.8%
Closed Sales	54	45	- 16.7%	408	344	- 15.7%
Days on Market Until Sale	41	29	- 29.3%	35	30	- 14.3%
Median Sales Price*	\$297,000	\$297,000	0.0%	\$285,000	\$294,000	+ 3.2%
Average Sales Price*	\$307,591	\$286,936	- 6.7%	\$295,814	\$297,141	+ 0.4%
Percent of List Price Received*	98.4%	99.8%	+ 1.4%	99.0%	99.3%	+ 0.3%

Single Family - New Construction

	August			Year to Date		
Key Metrics	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	48	43	- 10.4%	430	354	- 17.7%
Pending Sales	30	30	0.0%	350	323	- 7.7%
Closed Sales	40	29	- 27.5%	347	332	- 4.3%
Days on Market Until Sale	118	72	- 39.0%	101	95	- 5.9%
Median Sales Price*	\$354,999	\$355,648	+ 0.2%	\$334,050	\$344,900	+ 3.2%
Average Sales Price*	\$348,282	\$344,890	- 1.0%	\$339,319	\$342,907	+ 1.1%
Percent of List Price Received*	100.0%	99.9%	- 0.1%	99.9%	99.9%	0.0%

Townhouse/Condo

	August			Year to Date		
Key Metrics	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	0	0	--	1	2	+ 100.0%
Pending Sales	0	0	--	0	3	--
Closed Sales	0	0	--	0	3	--
Days on Market Until Sale	--	--	--	--	39	--
Median Sales Price*	--	--	--	--	\$195,000	--
Average Sales Price*	--	--	--	--	\$188,300	--
Percent of List Price Received*	--	--	--	--	98.8%	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation

