

# Local Market Update for April 2026

A Research Tool Provided by Longleaf Pine REALTORS®



## Hoke County

### Single Family - Existing

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	96	73	- 24.0%	273	244	- 10.6%
Pending Sales	53	63	+ 18.9%	208	190	- 8.7%
Closed Sales	59	32	- 45.8%	177	140	- 20.9%
Days on Market Until Sale	32	38	+ 18.8%	39	34	- 12.8%
Median Sales Price*	\$277,000	<b>\$316,000</b>	+ 14.1%	\$277,000	<b>\$285,000</b>	+ 2.9%
Average Sales Price*	\$286,492	<b>\$311,737</b>	+ 8.8%	\$284,090	<b>\$289,084</b>	+ 1.8%
Percent of List Price Received*	99.7%	<b>99.6%</b>	- 0.1%	99.2%	<b>99.2%</b>	0.0%

### Single Family - New Construction

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	61	44	- 27.9%	232	210	- 9.5%
Pending Sales	55	47	- 14.5%	196	204	+ 4.1%
Closed Sales	48	32	- 33.3%	158	172	+ 8.9%
Days on Market Until Sale	96	127	+ 32.3%	103	103	0.0%
Median Sales Price*	\$348,425	<b>\$352,700</b>	+ 1.2%	\$328,860	<b>\$349,500</b>	+ 6.3%
Average Sales Price*	\$348,067	<b>\$357,355</b>	+ 2.7%	\$337,544	<b>\$343,769</b>	+ 1.8%
Percent of List Price Received*	99.9%	<b>99.9%</b>	0.0%	99.9%	<b>99.9%</b>	0.0%

### Townhouse/Condo

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	0	0	--	1	1	0.0%
Pending Sales	0	0	--	0	2	--
Closed Sales	0	1	--	0	2	--
Days on Market Until Sale	--	3	--	--	41	--
Median Sales Price*	--	<b>\$195,000</b>	--	--	<b>\$172,450</b>	--
Average Sales Price*	--	<b>\$195,000</b>	--	--	<b>\$172,450</b>	--
Percent of List Price Received*	--	<b>100.0%</b>	--	--	<b>100.0%</b>	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price by Property Type

Rolling 12-Month Calculation

