Local Market Update for October 2026

A Research Tool Provided by Longleaf Pine REALTORS®

Hoke County

Single Family - Existing

Key Metrics	October 2025	October 2026	Percent Change	Year to Date Thru 10-2025	Year to Date Thru 10-2026	Percent Change
New Listings	54	**61**	+ 13.0%	655	**627**	- 4.3%
Pending Sales	41	**30**	- 26.8%	509	**439**	- 13.8%
Closed Sales	42	**31**	- 26.2%	490	**415**	- 15.3%
Days on Market Until Sale	36	**45**	+ 25.0%	34	**34**	0.0%
Median Sales Price*	$272,450	**$268,900**	- 1.3%	$285,000	**$293,000**	+ 2.8%
Average Sales Price*	$283,967	**$318,587**	+ 12.2%	$293,427	**$299,570**	+ 2.1%
Percent of List Price Received*	98.3%	**99.9%**	+ 1.6%	99.0%	**99.2%**	+ 0.2%

Single Family - New Construction

Key Metrics	October 2025	October 2026	Percent Change	Year to Date Thru 10-2025	Year to Date Thru 10-2026	Percent Change
New Listings	50	**50**	0.0%	519	**425**	- 18.1%
Pending Sales	31	**37**	+ 19.4%	420	**386**	- 8.1%
Closed Sales	34	**26**	- 23.5%	405	**376**	- 7.2%
Days on Market Until Sale	91	**87**	- 4.4%	102	**95**	- 6.9%
Median Sales Price*	$336,300	**$346,198**	+ 2.9%	$334,975	**$344,900**	+ 3.0%
Average Sales Price*	$339,064	**$343,747**	+ 1.4%	$339,917	**$342,677**	+ 0.8%
Percent of List Price Received*	100.0%	**99.7%**	- 0.3%	99.9%	**99.9%**	0.0%

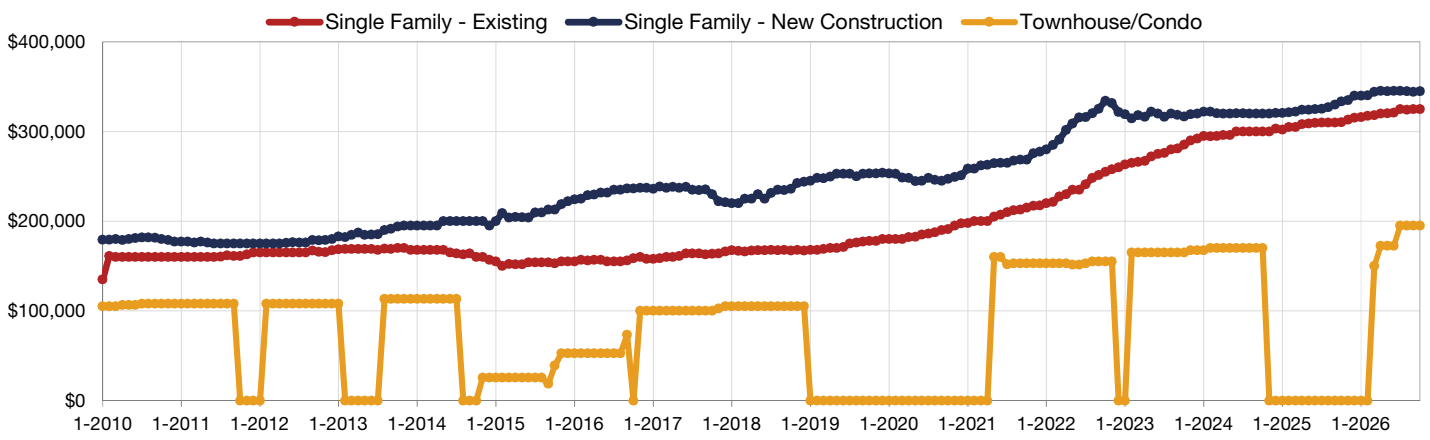
Townhouse/Condo

Key Metrics	October 2025	October 2026	Percent Change	Year to Date Thru 10-2025	Year to Date Thru 10-2026	Percent Change
New Listings	0	**1**	--	1	**3**	+ 200.0%
Pending Sales	0	**0**	--	0	**3**	--
Closed Sales	0	**0**	--	0	**3**	--
Days on Market Until Sale	--	**--**	--	--	**39**	--
Median Sales Price*	--	**--**	--	--	**$195,000**	--
Average Sales Price*	--	**--**	--	--	**$188,300**	--
Percent of List Price Received*	--	**--**	--	--	**98.8%**	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation



Current as of November 10, 2026. All data from Longleaf Pine REALTORS®. Report © 2026 ShowingTime Plus, LLC.