

Fayetteville Regional Association of REALTORS®, Inc.  
MLS Statistics To Date

2018	January	February	March	April	May	June	July	August	September	October	November	December	Total
Total Closed - Existing	423	505	670	592	774	772	725	772	453	665	521	501	7373
Total Value	\$60,520,682	\$70,919,191	\$101,795,786	\$88,418,081	\$120,816,773	\$128,541,301	\$114,623,688	\$124,741,538	\$76,033,449	\$100,670,223	\$77,768,042	\$78,530,372	\$1,143,379,126
Average Price	\$143,075	\$140,434	\$151,934	\$149,355	\$156,094	\$166,504	\$158,102	\$161,582	\$167,844	\$151,384	\$149,267	\$156,747	\$155,077
Total Closed -New	79	78	109	125	169	134	119	134	73	125	82	90	1317
Total Value	\$19,288,479	\$19,680,919	\$27,191,817	\$30,743,070	\$42,998,085	\$34,629,475	\$30,208,692	\$32,693,504	\$16,908,553	\$31,428,223	\$20,829,617	\$22,931,967	\$329,532,401
Average Price	\$244,158	\$252,319	\$249,466	\$245,945	\$254,427	\$258,429	\$253,855	\$243,981	\$231,624	\$251,426	\$254,020	\$254,800	\$250,214
<b>Total Listings Closed</b>	<b>502</b>	<b>583</b>	<b>779</b>	<b>717</b>	<b>943</b>	<b>906</b>	<b>844</b>	<b>906</b>	<b>526</b>	<b>790</b>	<b>603</b>	<b>591</b>	<b>8,690</b>
<b>Total Value</b>	<b>\$79,809,161</b>	<b>\$90,600,110</b>	<b>\$128,987,603</b>	<b>\$119,161,151</b>	<b>\$163,814,858</b>	<b>\$163,170,776</b>	<b>\$144,832,380</b>	<b>\$157,435,042</b>	<b>\$92,942,002</b>	<b>\$132,098,446</b>	<b>\$98,597,659</b>	<b>\$101,462,339</b>	<b>\$1,472,911,527</b>

2019	January	February	March	April	May	June	July	August	September	October	November	December	Total
Total Closed - Existing	464	514	653	681	767	754	824	768	652	723	602	665	8067
Total Value	\$66,956,390	\$75,071,488	\$97,827,949	\$106,845,704	\$129,717,564	\$129,975,399	\$143,902,858	\$131,308,079	\$108,555,448	\$115,960,450	\$95,047,312	\$111,244,716	\$1,312,403,357
Average Price	\$114,927	\$149,247	\$149,813	\$156,895	\$169,123	\$172,381	\$174,974	\$170,974	\$166,496	\$160,388	\$156,886	\$167,285	\$162,689
Total Closed -New	76	78	111	135	144	128	116	123	95	104	93	142	1345
Total Value	\$19,545,587	\$20,829,541	\$28,394,690	\$33,805,493	\$37,402,810	\$33,218,247	\$30,501,831	\$33,913,958	\$24,473,050	\$28,050,664	\$24,450,037	\$37,457,483	\$352,043,391
Average Price	\$260,608	\$267,045	\$255,808	\$250,411	\$259,742	\$259,518	\$262,947	\$275,723	\$257,611	\$269,718	\$262,904	\$263,785	\$261,742
<b>Total Listings Closed</b>	<b>540</b>	<b>592</b>	<b>764</b>	<b>816</b>	<b>911</b>	<b>882</b>	<b>940</b>	<b>891</b>	<b>747</b>	<b>827</b>	<b>695</b>	<b>807</b>	<b>9412</b>
<b>Total Value</b>	<b>\$86,501,977</b>	<b>\$95,901,621</b>	<b>\$126,223,403</b>	<b>\$140,651,197</b>	<b>\$167,120,374</b>	<b>\$163,193,646</b>	<b>\$174,405,629</b>	<b>\$165,222,037</b>	<b>\$133,028,498</b>	<b>\$144,011,114</b>	<b>\$119,497,349</b>	<b>\$148,702,154</b>	<b>\$1,664,446,748</b>

2020	January	February	March	April	May	June	July	August	September	October	November	December	Total
Total Closed - Existing	545	539	682	662	745	873	948	848	846	829	752	780	9049
Total Value	\$84,531,185	\$84,049,620	\$114,287,253	\$118,226,648	\$131,905,959	\$158,898,684	\$180,414,875	\$159,966,000	\$160,250,520	\$163,758,891	\$151,399,264	\$150,232,740	\$1,657,921,639
Average Price	\$155,103	\$155,936	\$167,577	\$178,590	\$177,055	\$182,015	\$190,311	\$188,639	\$189,421	\$197,538	\$201,329	\$192,606	\$183,216
Total Closed -New	101	120	142	143	118	175	185	147	114	134	149	154	1682
Total Value	\$26,714,798	\$31,023,679	\$36,342,212	\$38,361,287	\$31,718,721	\$47,962,262	\$50,846,098	\$39,931,009	\$31,859,662	\$38,311,739	\$41,310,570	\$43,029,804	\$457,411,841
Average Price	\$264,503	\$258,531	\$255,931	\$268,261	\$268,803	\$274,070	\$274,844	\$271,640	\$279,471	\$285,909	\$277,252	\$279,414	\$271,945
<b>Total Listings Closed</b>	<b>646</b>	<b>659</b>	<b>824</b>	<b>805</b>	<b>863</b>	<b>1048</b>	<b>1133</b>	<b>995</b>	<b>960</b>	<b>963</b>	<b>901</b>	<b>934</b>	<b>10731</b>
<b>Total Value</b>	<b>\$111,245,983</b>	<b>\$115,073,299</b>	<b>\$150,629,465</b>	<b>\$156,587,935</b>	<b>\$163,624,680</b>	<b>\$206,860,946</b>	<b>\$231,260,973</b>	<b>\$199,897,009</b>	<b>\$192,110,182</b>	<b>\$202,070,630</b>	<b>\$192,709,834</b>	<b>\$193,262,541</b>	<b>\$2,115,333,477</b>

2021	January	February	March	April	May	June	July	August	September	October	November	December	Total
Total Closed - Existing	651	604	757	795	865	1066							4850
Total Value	\$123,990,919	\$108,352,218	\$146,383,362	\$167,922,929	\$186,842,642	\$240,887,789							\$876,859,859
Average Price	\$190,462	\$179,391	\$193,373	\$211,224	\$216,003	\$225,974							\$180,796
Total Closed -New	105	131	134	122	113	121							726
Total Value	\$30,268,567	\$37,359,161	\$38,330,231	\$36,473,378	\$32,247,969	\$35,501,956							\$210,181,262
Average Price	\$288,272	\$282,238	\$193,373	\$298,962	\$285,380	\$293,405							\$289,506
<b>Total Listings Closed</b>	<b>756</b>	<b>735</b>	<b>891</b>	<b>917</b>	<b>977</b>	<b>1187</b>							<b>5463</b>
<b>Total Value</b>	<b>\$154,259,486</b>	<b>\$146,111,379</b>	<b>\$184,713,593</b>	<b>\$204,396,307</b>	<b>\$219,090,611</b>	<b>\$276,389,745</b>							<b>\$1,184,961,121</b>