

December 3, 2020 | Issue 49

## Upcoming Events

Link to see what's on the [calendar](#).

## Safety Resources from NAR

Link to [Safety Resources](#).

## November Nuts & Bolts

Link to [Recording of Webinar](#)

## Call to Action

Link to [Act Now!](#)



## Staff Spotlight

We welcome Kayla Howard to our ranks as the new Membership Coordinator. She comes to us from Havelock, NC where her father served in the military. Her favorite things are her Dog (Oakley) and "The Office."

### Kayla Howard

Member Services Coordinator

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## YOUR ACTION IS NEEDED NOW!

Dear Members,

The big insurance companies have requested that North Carolina Insurance Commissioner Mike Causey **increase homeowners' insurance rates by a staggering 25 percent.**

This proposed increase impacts you, it



impacts your clients and it will be significantly detrimental to an already struggling economy. You can help stop this rate increase but you must act now!

Please tell Commissioner Causey to protect North Carolina homeowners and the real estate industry by **OPPOSING** the proposed rate increase!

[Click Here for More Information](#)

## Weekly Economic Update from NAR®



### Pending Home Sales Dip 1.1% in October

WASHINGTON (November 30, 2020) – Pending home sales fell slightly in October, according to the National Association of Realtors. Contract activity was mixed among the four major U.S. regions, with the only positive month-over-month growth happening in the South, although each region achieved year-over-year gains in pending home sales transactions.

November 30, 2020

[See More at NAR®](#)

## Breakfast of REALTOR® Champions

December 8th, 2020 at  
10:00am-10:30am

Grab your favorite breakfast pastry as we head into our second ever Breakfast with REALTOR® Champions Q&A. We are thrilled to announce the speaker this month as our District 45 House Representative, **John Szoka**.

We are proud to present a monthly breakfast with REALTOR®



Register

Google Calendar  
Link

champions! Join us for a Q&A session as we listen to local elected officials as they share their experience and vision with us. Tune in for only 30 minutes to get the best inside information in the area. We'll see you soon to share coffee and conversation around the virtual table.

## It's That Time of Year Again!



The JOY "Angel Tree" PROGRAM has begun!

We are sponsoring 25 Angel Tree KIDS again this year.

We've just received the kids names and "Wish Lists".

If you are interested in sponsoring a child (or more), please let me know and I'll be sure to reach out with the info or you can stop by my office and pick out the child (children) info that you would like to sponsor.

I am located in the "Carriage House" at 2505 Dalrymple Street, Sanford, NC.

Feel free to call 919.774.4663 to be sure that I or Kim Gaines are here and you are welcome to stop by to pick up the info.

**This could be you as an individual agent, or as a family, or as an office.**

Guidelines to  
Donate

The Annual Bell ringing event needs volunteers as well! We normally ask the 2 people watch together in 1 hour segments. Please reach out to us for more information on how you can help today. Feel free to contact **Chris Tacia** over email or phone. His contact information can be found below.

**Annual Day of Bell Ringing**  
for the  
**Salvation Army**

**Saturday, Dec. 5th from 10am - 8pm at the Tramway Food Lion**

**Chris Tacia**

Phone: 919.356.5377

Email: [chris@christacia.com](mailto:chris@christacia.com)

# Toys for Tots Support



**Toys for Tots is looking for businesses and Individuals to help collect and donate this year.**

You can support Toys for Tots by donating a new, unwrapped toy at a toy collection site near you, or by assisting us with toy collection, sorting, or distribution. Helping to coordinate special toy raising functions is another way of getting involved.

Local businesses are instrumental in the success of the Toys for Tots program. You can generate or purchase media attention for the

program, sponsor a toy raising event, provide an essential service like printing or transportation, or simply allow your place of business to be a toy drop off location.

Please contact **Tiffany Jones** if you or your local organization or business is interested in supporting our mission this holiday season at 910-479-4106 or [cumberland.county.nc@toysfortots.org](mailto:cumberland.county.nc@toysfortots.org)



## GOVERNMENTAL — AFFAIRS —

### **Weekly Governmental Affairs Update from Angie Hedgepeth**

Angie Hedgepeth, Government Affairs Director for the Association, attends all the local meetings each month, as well as NAR and NCAR meetings, and keeps members abreast of the multiple issues being addressed in local, state and national government. She prepares reports on the meetings she attends and they are included in the monthly "Government Affairs Update". Look for updates on laws that will affect YOUR industry this year!

**[Click here](#)** to read her latest report.

